

**AN OUTLINE SYLLABUS OF GRADE XI
SESSION: 2022-23
SUBJECT: RETAIL**

MONTH	TOPIC
JUNE	Fundamentals of retailing
JULY	Fundamentals of retailing continue, process of credit application
AUGUST	Mechanism for customers to choose right products, specialist support for customers
SEPTEMBER	Health and safety management
OCTOBER	Communication skills, self-management skills
NOVEMBER	Information and communication technology skills, entrepreneur skills
DECEMBER/JANUARY	Green skills and revision